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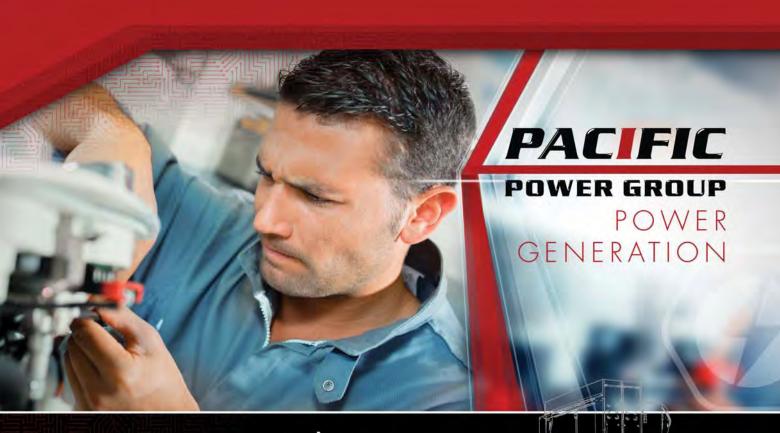
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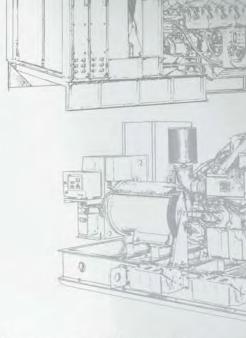
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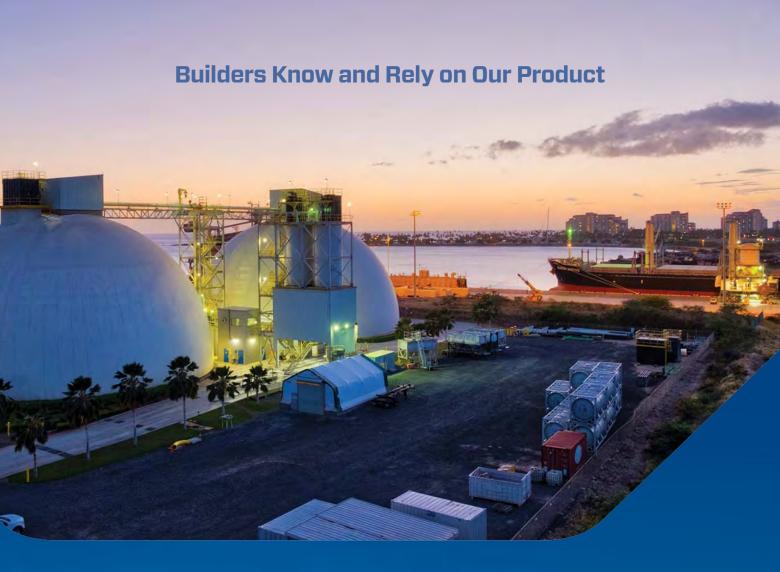
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hopping centers, highways and residential construction are prompting optimistic forecasts for the industry on the Big Island. Associate Editor Brandon Bosworth interviewed builders and suppliers on the current status of building on Hawaii County, with a look to the future.

In this issue we take a look at doors, windows and floors. New technology has transformed the way owners and builders weigh their best options, whether it's replacing old windows or upgrading to stronger doors as well as more durable and visually appealing flooring.

If it looks like lava rock, it must be lava rock, right? Not so fast, say the owners of Big Rock Manufacturing in Mapunapuna. Columnist Don Chapman talks to Brian Joy and Bonnie Cooper who make molds from lava rock and, using a special mixture, manufacture strong, aesthetically pleasing rocks often used as veneer for outside walls, gardens and other decorative places around the home or business.



A Big Rock Manufacturing crew adds decorative veneer to a new wall.

There's never really a shortage of work in a resort area where hotels, restaurants and retailers are always looking to refresh their business' curb appeal with a creative remodeling. In this issue we report on the many "adaptive reuse" projects going on and the thinking behind why renovate rather than build from scratch?

In the news lately we have seen reports about a \$350 million bond issue to support the rail, a proposed sprinkler law for older high-rises and an infusion of \$266 million for military projects in the Islands. In this month's issue we take a look at how they will impact Hawaii's builders.

A hui hou,

david@tradepublishing.com



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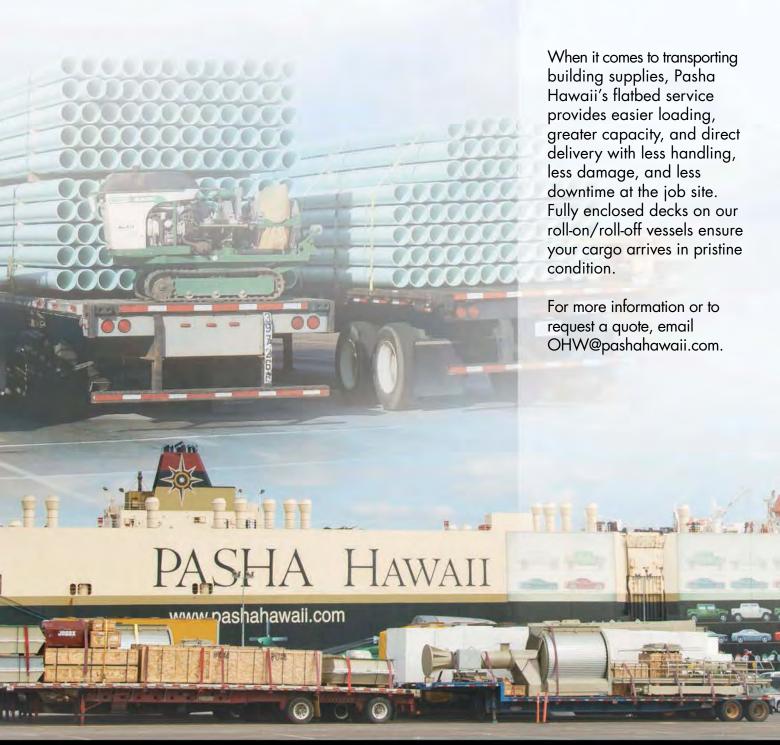


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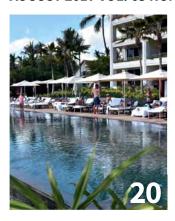




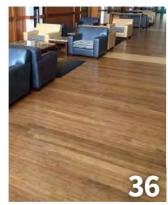
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On the cover

The red cedar garage entrance at The Howard Hughes Corporation's new Anaha tower.

Cover design by Ursula A. Silva

PHOTO COURTESY RAYNOR HAWAII OVERHEAD DOORS AND GATES INC.

COMING IN SEPTEMBER

Building Industry Hawaii will highlight Women Who Build Hawaii, focusing on some of the top performers in the construction industry. There also will be a look at what's happening in Site Prep along with an update on Kauai **Construction** and the latest on **Guam's** building sector.

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If you'd like your organization's event to be considered for Datebook, contact brett@tradepublishing.com a minimum of two months prior to your event.

AUGUST 1, 3, 5, 8, 10

40-hr Safety Hazard Awareness Training for Contractors

This Building Industry Association of Hawaii (BIA-Hawaii) five-day training provides a Site Safety & Health Officer (SSHO) with the additional required certification as stated in the NAVFAC UFGS 1.6.1.1.1. Also covers the EM-385. Industry prerequisites required. Disc with EM-385 manual included. Certification provided after successful testing.

7:30 a.m.-4 p.m. (daily). CTC-Pacific, 94-487 Akoki St., Waipahu. Online registration at biahawaii.org. For more information, contact Barbara Nishikawa at BLN@biahawaii.org or 629-7505. Fee: BIA-Hawaii members \$350; nonmembers \$475; \$237.50 with available ETF funding.

AUGUST 4

72nd Annual GCA Golf Tournament

The General Contractors Association of Hawaii (GCA of Hawaii) annual golf tournament features various team match-ups; sponsorships available. An awards reception at Bird of Paradise restaurant follows tournament.

10:30 a.m. (registration and lunch); 11:30 a.m. (shotgun start). Hawaii Prince Golf Course, 91-1200 Fort Weaver Road, Ewa Beach. Number of players is limited; first come, first served. Register at gca@gcahawaii.org, gcahawaii.org or call 833-1681 ext. 12 by July 14. Fee: \$150 per person or \$450 per team.

AUGUST 5

Seminar: Building Your Home for Life

Residential design and construction firm Graham Builders guides homeowners on home additions and renovations from start to finish: where to begin, how to select a builder, potential problems as well as requirements for residential design, setting a budget, estimating, financing and scheduling, going green and more. Seminar is free and open to the public.

9-11 a.m. Honolulu Country Club, 1690 Puumalu St. Registration required. Limited seating. Call 593-2808 or go to grahambuilders.com.

AUGUST 7

Construction Safety & Injury Prevention (CSIP) Programs:

Worker Training (Big Island) Manager/Employer/Supervisory Staff Training (Big Island)

BIA-Hawaii's CSIP courses address the HIOSH State and Federal Construction standards for injury prevention compliance.

"Worker Training" is for general contractors, subcontractors, trade workers, and employees (including those who are out of work and/or new to the industry). Topics provide a guide for workplace safety, and include hazard recognition plan and hazard control, PPE assessment development, worker rights, anti-retaliation and more.

"Manager/Employer/Supervisory Staff Training," mandated for companies with more than 25 employees but essential to firms regardless of size, covers OSHA inspection, staff safety and shows how to create an individualized Safety & Injury Prevention Plan. Topics include employee engagement, OSHA inspections, emergency planning, emergency response procedures and more.

"Worker Training:" 8 a.m.-noon.

"Manager/Employer/Supervisory Staff Training:" 1-5 p.m.

Both course held at Hilo Community College, Bldg. 388, Rm. 102, 1175 Manono St., Hilo. Register at biahawaii. org. For more information and registration, contact Barbara Nishikawa at 629-7505 or BLN@biahawaii.org. Free.

AUGUST 8, 10, 15, 17, 22

OSHA 30-Hour for the Construction Industry

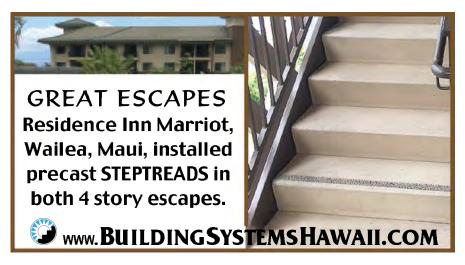
Offered by GCA of Hawaii. Instruction in OSHA safety standards for safety administrators, managers, supervisors, job site superintendents, project managers and engineers, foremen and workers. Course content: Introduction to OSHA, OSHA Focus Four Hazards and more. Includes lunch and course handout. Attendees will receive an OSHA card upon completion of the course.

7:30 a.m.-3 p.m. (daily). GCA Conference Room, 1065 Ahua St. Limited seating; first-come, first-served. Register by July 27. To register and for more information: info@ gcahawaii.org, gcahawaii.org or 833-1681. Fee: GCA members \$200, nonmembers \$300. No refunds after July 27. Replacements accepted.

AUGUST 8 (OAHU) AUGUST 9 (BIG ISLAND)

Construction Safety & Injury Prevention Program (CSIP) Safety Manager/Coordinator Training

BIA-Hawaii's CSIP courses address the HIOSH State and Federal Construction standards for injury prevention compliance. "Safety Manager/ Coordinator Training" is for managers, directors, supervisors and/or project leaders, and especially the Collateral Duty Safety Officer. Course helps build a community safety culture with topics



including leadership commitment to operational safety and employee engagement, hazard identification plan and hazard control, safety inspection procedure and incident investigation procedure, OSHA inspections and more.

8 a.m.-noon (Both islands). On Oahu: CTC-Pacific, 94-487 Akoki St., Waipahu. On the Big Island: Hilo Community College, Bldg. 388, Rm. 102, 1175 Manono St., Hilo.

Register at biahawaii.org. For more information and registration, contact Barbara Nishikawa at 629-7505 or BLN@biahawaii.org. Free.

AUGUST 10

YAF Pau Hana

The American Institute of Architects Honolulu Chapter (AIA Honolulu) Young Architects Forum (YAF) hosts a pau hana at Moku Kitchen. Hoist your glass, hear the latest buzz and kibbitz with your colleagues. YAF Honolulu welcomes professionals who are nearly licensed, newly licensed, and out to 10 years of licensure.

5:30-7 p.m. Moku Kitchen, 660 Ala Moana Blvd. Register in advance; online registration at aiahonolulu.org until Aug. 10. For more info, contact Kris Powers via kris@masonarch.com or 536-0556.

AUGUST 11-13

Summer Home Building & Remodeling Show

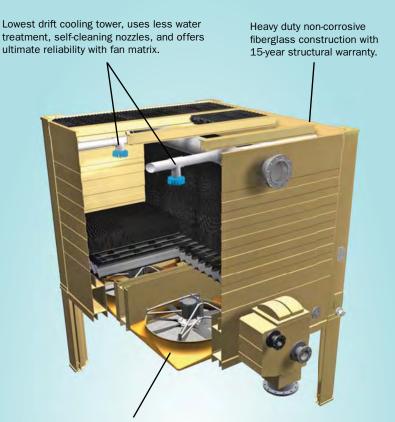
BIA-Hawaii's New Summer Home Building & Remodeling Show showcases licensed contractors and suppliers and their products and services to residential construction consumers under one roof.

5-9 p.m. (Aug. 11); 9:30 a.m.-8:30 p.m. (Aug. 12); 9:30 a.m.-3:30 p.m. (Aug. 13). Neal S. Blaisdell Center Exhibition Hall, 777 Ward Ave., Honolulu. For more information, go to biahawaii.org. Fee: One-day admission \$7; three-day pass \$9; Senior Sunday, \$2 for seniors 60 and older; children 10 years and under free.

AUGUST 12, 26; SEPTEMBER 9

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Carrier Hawaii, a locally owned distributor Kapolei Honolulu Kahului Kailua-Kona (808) 677-6339 • CarrierHawaii.com Saturday of the month, AIA Honolulu walking tours are led by a Hawaii architect or architectural historian who relates the tales and building history of Honolulu's downtown district. Tour groups must be 4-12 people.

9-11:30 a.m. AIA Honolulu Center for Architecture, 828 Fort Street Mall, Suite 100. Register with payment at contact@aiahonolulu.org until Aug. 11 (for Aug. 12), Aug. 25 (for Aug. 26) and Sept. 8 (for Sept. 9). For more info call 628-7243, or go to aiahonolulu.org and contact@aiahonolulu.org. Fee: \$15 per person.

AUGUST 12, 19

"Risk Management and Problem Solving" (STP Unit 6)

GCA of Hawaii and the Associated General Contractors of America present the Supervisory Training Program (STP), designed and fieldtested for contractors to help them effectively manage people, time, equipment and materials. Unit 6—"Risk Management and Problem Solving" (2015 edition)—is the sixth in STP's six-course program. Instructor Howard Hendricks, safety director, covers effective site safety management, security and protection, construction risk management, record keeping and more. Certificate available after completion of course. Includes manual.

8 a.m.-4 p.m. (daily). GCA Conference Room, 1065 Ahua St. RSVP by July 28. Limited seating; first-come, first-served. To register and for more information, go to info@gcahawaii.org or gcahawaii.org or call 833-1681. Fee: GCA of Hawaii members \$295; nonmembers \$395. No refund after July 28. Substitutions available.

AUGUST 16

Construction Safety & Injury Prevention (CSIP) Programs

Worker Training (Maui) Manager/Employer/Supervisory Staff Training (Maui)

BIA-Hawaii's CSIP courses address the HIOSH State and Federal Construction standards for injury prevention compliance.

"Worker Training" is for general contractors, subcontractors, trade workers, and employees (including those who are out of work and/or new to the industry). Topics provide a guide for workplace safety, and include hazard recognition plan and hazard control, PPE assessment development, worker rights, anti-retaliation and more.

"Manager/Employer/Supervisory Staff Training," mandated for companies with more than 25 employees but essential to firms regardless of size, covers OSHA inspections, staff safety and shows how to create an individualized Safety & Injury Prevention Plan. Topics include employee engagement, OSHA inspections, emergency planning, emergency response procedures and more.

"Worker Training": 8 a.m.-noon.

"Manager/Employer/Supervisory Staff Training:" 1-5 p.m.

Both courses held at University of Hawaii Maui College, Laulima 102, 310 W. Kaahumanu Ave., Kahului. Register at biahawaii.org. For more information and registration, contact Barbara Nishikawa at 629-7505 or BLN@biahawaii.org. Free.

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Forward resume or letter of interest to Garrett J. Sullivan to take the next step.

AUGUST 17

General Membership Meeting: Talk Story with the Mayor

AIA Honolulu's August General Membership Meeting features Mayor Kirk Caldwell presenting "An Update on the City and County of Honolulu." Join your colleagues, hear the Mayor's report and earn various industry credits. Lunch included.

11:30 a.m.-1:30 p.m. AIA Honolulu Center for Architecture, 828 Fort Street Mall, Suite 100. Advanced online registration and payment is required. Register at aiahonolulu.org until Aug. 15. For more information, contact Julie Lam at julielam@proworkpacific.com. Fee: AIA Honolulu members \$20 per person; nonmembers \$35. Substitutions available.

AUGUST 17

NAWIC General Membership Meeting

The National Association of Women in Construction hosts its monthly dinner and membership meeting. Speaker to be determined. Get to know other women in the industry, build partnerships and increase your knowledge.

5:30 p.m. (networking); 6 p.m. (dinner and meeting). Honolulu Country Club, 1690 Ala Puumalu St. For more information, go to nawic114@yahoo.com or Honolulunawic.org. Dinner fee \$35.

AUGUST 17

ARE Session: Project Planning & Design

The AIA Honolulu Chapter presents an ARE Prep Session to assist those on the path to licensure by preparing them to take the Architect Registration Examination (ARE). This ARE Session's speaker and topic will be announced.

5:30-7 p.m. AIA Honolulu Center for Architecture, 828 Fort Street Mall, Suite 100. Advanced online registration and payment is required. Register at aiahonolulu.org until August 16. For more information, contact Jason DeMarco at jddemarch@gmail.com. Fee: AIA/AIAS members

\$10 per person; nonmembers \$20. Substitutions available.

AUGUST 18

Construction Safety & Injury Prevention Program (CSIP)

Safety Manager/Coordinator Training (Maui)

BIA-Hawaii's CSIP courses address the HIOSH State and Federal Construction standards for injury prevention compliance. "Safety Manager/Coordinator Training" is for managers, directors, supervisors and/ or project leaders, and especially the Collateral Duty Safety Officer. Course helps build a community safety culture with topics including leadership commitment to operational safety and employee engagement, hazard identification plan and hazard control, safety inspection procedure and incident investigation procedure, OSHA inspections and more.

8 a.m-noon University of Hawaii Maui College, Laulima 102, 310 W. Kaahumanu Ave., Kahului. Register at biahawaii.org. For more information and registration, contact Barbara Nishikawa at 629-7505 or BLN@ biahawaii.org. Free.

AUGUST 22

AIA/GCA Committee Meeting

AIA Honolulu sponsors this brownbag meeting of AIA and GCA of Hawaii members exploring current building industry trends. Open to all AIA and GCA members. Topic to be announced.

11:30 a.m.-1 p.m. AIA Honolulu Center for Architecture Conference Room, 828 Fort Street Mall, Suite 100. Register/RSVP online at aiahonolulu. org or contact Troy Miyasato, committee chair, at troy@ferrarochoi.com.

AUGUST 22

General Membership Meeting / Construction Update

GCA of Hawaii presents construction updates by the City and County of Honolulu and the state of Hawaii at its general membership meeting. Network



with your peers and learn the status and specifics of current and upcoming C&C, DAGS, DOT and UH projects.

5 p.m. (no-host cocktails and table tops); 6 p.m. (dinner); 7 p.m. (program). Honolulu Country Club, 1690 Ala Puumalu St. RSVP by Aug. 11. To register and for more information, go to info@gcahawaii.org or gcahawaii.org or call 833-1681 ext. 12. Fee: GCA members \$60; nonmembers \$90. No refunds for cancellations after Aug. 5. Substitutions available.

AUGUST 24

BIA Networking Night: 87Zero Showroom

At BIA-Hawaii's Networking Night hosted by 87Zero Showroom, you'll enjoy pupus and drinks, get the latest industry buzz and network with peers.

5:30-7:30 p.m. 87Zero Showroom, 560 N. Nimitz Hwy, #123. For more information and to register online, go to biahawaii.org.

AUGUST 25

Construction Safety & Injury Prevention Program (CSIP):

Safety Manager/Coordinator Training (Kauai)

BIA-Hawaii's CSIP courses address the HIOSH State and Federal Construction standards for injury prevention compliance. "Safety Manager/ Coordinator Training" is for managers, directors, supervisors and/or project leaders, and especially the Collateral Duty Safety Officer. Course helps build a community safety culture with topics including leadership commitment to operational safety and employee engagement, hazard identification plan and hazard control, safety inspection procedure and incident investigation procedure, OSHA inspections and more.

8 a.m-noon. Kauai Community College, One Stop Center, Phase II, Rm. #105 (building next to bookstore), 3-1901 Kaumualii Hwy., Lihue. Register at biahawaii.org. For more information and registration, contact Barbara Nishikawa at 629-7505 or BLN@biahawaii.org. Free.

AUGUST 25

Introduction To Blueprint Reading-Architectural

GCA of Hawaii offers a hands-on

introductory course. Dave Koob teaches the basics of blueprint reading, including scale, dimensions, symbols and notations.

7:30-11:30 a.m. GCA Conference Room, 1065 Ahua St. RSVP by Aug. 11. To register and for more information: info@gcahawaii.org, gcahawaii. org or call 833-1681. Limited seating; first-come, first-served. Fee: GCA members \$175; nonmembers \$250. No refunds for cancellations after Aug. 6. Substitutions available.

AUGUST 28-30

OSHA 502-Update for Construction Industry Outreach Trainers

Offered by BIA-Hawaii and UC-San Diego's OSHA Training Institute. OSHA 502 is for active OSHA Outreach Program trainers who need to complete their four-year update of the Construction Industry OSHA 500 Trainer Course. Three-day course covers training techniques, OSHA construction industry standards, policies and regulations. After successful completion. attendees are authorized to train for an additional four-year term. Completed Verification Form and current trainer card required to register. Laptop recommended. Instructional materials provided. Various credits available.

8 a.m.-4:30 p.m. (daily). CTC Pacific, 94-487 Akoki St., Waipahu. No online class enrollment. For more information, go to biahawaii.org, call 800-358-9206 or go to osha.ucsd.edu. Fee: \$495. No refunds after Aug. 14.

AUGUST 29, 30

What's New With Simpson: 2017 Workshop

General Audience Session, Aug. 29 Design Professionals Session, Aug. 30

Simpson Strong-Tie's workshops at BIA-Hawaii introduce contactors, distributors and inspectors to Simpson's 2017-18 Wood Construction Connectors Catalog and 2017 Fastener Catalog. Classes review both catalogs, and includes Q&As and hands-on installation demonstrations. Attendees also will get the latest on Simpson's newest anchoring and fastening systems, cold-formed steel connectors, fasteners, software and web apps. Various industry credits available. Includes continental breakfast and lunch.

Both sessions: 7-8 a.m. (registration); 8 a.m.-1 p.m. (workshop). BIA-Hawaii, 94-487 Akoki St., Waipahu. For registration, contact Dana Garcia at dagarcia@strongtie.com or go to training.strongtie.com. Free.

AUGUST 31

2017 Pacific Building Trade Expo Early Bird Deadline

On Oct. 24, the 2017 Pacific Building Trade Expo at the Hawaii Convention Center, presented by Honblue and produced by the Honolulu Chapters of the American Institute of Architects and the Construction Specifications Institute, will showcase products and services by and for Hawaii's AEC industry professionals.

Aug. 31 is the Early Bird Deadline for exhibit space. Contact Barbie Rosario at Barbie@pacificbuildingtrade-expo.com. For event information, go to pbtexpo.com.

SEPTEMBER 13

General Membership Dinner Meeting September 2017

BIA-Hawaii's membership dinner meeting presents valuable networking opportunities and various topics of interest.

5:30-8 p.m. For more information and registration, go to biahawaii.org.

SEPTEMBER 12-14

Construction Quality Management (CQM)

GCA of Hawaii hosts this three-day CQM course, a joint training program provided by the U.S. Army Corps of Engineers, Honolulu Engineer District and the Naval Facilities Engineering Command, Pacific Division. This training is a mandatory certification requirement for all appointed contractor quality control system managers (CQCSM) and is valid for five years. First priority to GCs sending a federal job award letter with registration. Limited to two employees per company.

Noon-4 p.m. (daily). GCA Conference Room, GCA of Hawaii, 1065 Ahua St. To register and for more information, go to gcahawaii.org. Email confirmation only. Fee: GCA members \$95; nonmembers \$125. No refunds for no-shows and cancellations received after Sept. 11.

Rock On!

Mapunapuna company uses mixes and molds to manufacture authentic-looking, lightweight stones

BY DON CHAPMAN

n an archipelago created entirely of lava rock that still flows fiery orange, producing manmade lava rock in Hawaii may sound at first like bringing coal to Newcastle or ice cream to Eskimos.

But sit down for a few minutes with Brian Joy and Bonnie Cooper of Big Rock Manufacturing—motto: "Not Your Average Rock Group"—at their Mapunapuna manufacturing site, showroom and garden, and it begins to make perfect sense.

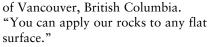
Their rock is most commonly used as veneer for exterior walls, seamlessly applied with mortar, including wraparound corner segments.

"Our rock is much lighter than actual lava rock," says Brian, a native of Manchester, England, who started the company in 1983. "We came up with a lightweight concrete mix and had it approved."

"And you don't find perfectly flat rocks in nature," adds Bonnie, a native



Bonnie Cooper and Brian Joy



"And we're saving the *aina*," says Brian.

Plus, there's the legend of bad things happening to people who move a lava rock. They tell the story of a woman who wanted to use lava decoratively at her home, but told them, "I've got all the rock I want out in Waianae, but I'm not going to do one thing to move that rock."

"Because of the superstition," Brian explains. "But we don't advertise that aspect."

They don't have to. Local residents understand immediately.

And while the rock is made right there in Mapunapuna, it is authentic because Brian and Bonnie have made molds of actual lava rock surfaces.

"We specialize in indigenous rock," says Bonnie.

"My original rock came from

the back slopes of Haleakala at Ulupalakua on Maui," Brian says. "We had a job lined up here for about 80,000 square feet (of veneer). The job fell through, but I got all of my molds, made from the actual stone."

Indeed, there's crinkly *a'a* from Ulupalakua, as well as ropey *pahoehoe*.

"We're always on the lookout for rock," Bonnie says. When they find a pleasing stone, they make a mold. But don't ask what happens from there. "We don't really tell people about the molds and the process," Brian says, other than they mix up an appropriately colored batch of concrete, pour it into molds, and let them dry.

And they're doing something right—and pleasing to the eye—because their veneers have been used in major projects all over the state, including the Kapiolani Community College Culinary Center at Diamond









June Awards Up 32% from Last Year

Government agency contracts awarded during June totaled \$83,668,389, up 32 percent from \$63,398,966 last June.

Twenty-eight general contractors landed awards. The largest prize, a \$17,080,009 road reconstruction job in South Hilo, went to Goodfellow Bros. Inc.

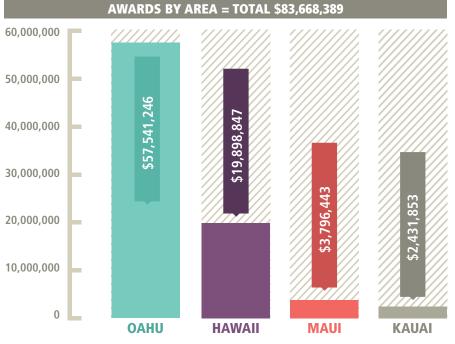
The City and County of Honolulu

awarded the bulk of the contracts, worth \$32,613,662. Other big spenders included the Department of Public Works for Hawaii County awarding work worth \$17,134,709, and the state Department of Transportation with projects valued at \$10,118,131.

Oceanic Companies Inc. won three contracts valued at a total of \$13,377,459 for work at wastewater facilities in Waianae, Kahanahou and Waipio.

Paradigm Construction LLC won two awards valued at \$12,699,100—one worth \$10,070,000 for renovations to a low-rise for the homeless at 431 Kuwili St. and another for a \$2,629,100 project involving the University of Hawaii Rainbow Wahine softball stadium.

Though June awards ranked third best during the first half (after January's \$108 million and May's \$128 million), year-to-date totals dropped more than 10 percent, from \$503 million last year to \$450 million.



DOFHO	\$32,613,662
DPWHI	17,134,709
DOT	10,118,131
DHHL	9,182,135
BWS	7,997,649
UH	2,929,000
DOE	1,699,941
HPHA	1,458,167
DOFKA	534,995
Total	\$83,668,389

(Awards are rounded up to the nearest dollar.)

Paradigm Construction LLC.....\$10,070,000 431 Kuwili Street Renovations

Paul's Electrical Contracting LLC7,997,649 Mililani Wells I, Replacement of Pumping Units

Oceanic Companies Inc......6,688,988

Waianae Wastewater Treatment Plant, Digester 1 Improvements Mira Image Construction 4,697,135

Papakolea Subdivision Sewer Improvements, Sewer Lines E, F, L, A, C, D and K3 Improvements

Prometheus Construction 4,485,000 Papakolea Subdivision Sewer Improvements, Auwaiolimu Slope Stabilization and Sewer Lines C and C-I Improvements

Hawaiian Dredging Construction Co. Inc.4,162,000

Ala Moana Boulevard, Drainage Repair, Vicinity of Queen Street to Vicinity of Piikoi Street

Oceanic Companies Inc...... 4,134,105 Kahanahou Wastewater Pump Station Upgrade and Sewer

Improvements, Pump Station Upgrade Paradigm Construction LLC.....2,629,100

Rainbow Wahine Softball Stadium, Phase IIA Stadium Work, University of Hawaii at Manoa

Oceanic Companies Inc..... .2,554,366

Waipio Wastewater Pump Station Upgrade

Triton Marine Construction Corp......2,127,094 Rehabilitation Of North King Street Bridge No. 1, Bridge No. 150

Kiewit Infrastructure West Co.2,088,000 Storm Drainage Bmps in the Vicinity of Kaelepulu Road Hele Channel Improvements and Inlet Screens

Eckard Brandes Inc...... 1,500,000 Sewer Line Cleaning on Oahu

Prometheus Construction946,700

3707 Round Top Drive Emergency Project Prometheus Construction 849,400

2309 Hoalu Place, Wall Repair and Slope Stabilization

Society Contracting LLC..... 589,660 Sand Island WWTP, Exterior Coating of Selected Structures,

IPR Hawaii 486,949 Design-Build for Play Apparatus at Various Parks

Integrated Construction Inc.....395,700 Waipio Neighborhood Park, Reconstruction of Playcourts

Ralph S. Inouye Co. Ltd......299,900 New Controlled Environment Room Gross Anatomy Department, John A. Burns School of Medicine, Kakaako Campus

StarCom Builders Inc......273.000 Queen Liliuokalani Building, Vendor Payment and Payroll Unit Interior Improvements

Brian's Contracting Inc......270,000 Queen Liliuokalani Building, Office of Hawaiiai Education, Interior

Renovations

Site Engineering Inc......182,700 Dr. Sun Yat-Sen Memorial Park, Construction of Fence Improvements at 1120 Bethel St.

CC Engineering & Construction Inc..... 113,800 Palolo Elementary School, 01 Covered Playcourt Structural Repairs

Maui

Maui Paving LLC...... 2,657,938 Hana Highway Resurfacing, Paia Town to Hookipa Park

Wasa Electrical Services Inc.790.054 Maui District Office. Maintenance, Repair and Inspection of Electrical Equipment and Traffic Signals at Various Locations on State Highways, Island of Maui

F&H Construction.....183,000 Maui High School, Miscellaneous R&M FY14

Betsill Bros.165,451 Kamalii Elementary School, Miscellaneous R&M FY08-11, Kihei

Hawaii

Goodfellow Bros. Inc. 17,080,009 Kalanianaole Avenue Reconstruction, Kamehameha/Railroad Avenue to Kauhane Avenue, South Hilo

Isemoto Contracting Co. Ltd...... 1,458,167 Site and Building Improvements at Pahala, HA 1045

JS International Inc. 1,015,480 Substructure Repairs at Pier 1, Hilo Harbor

Fisher Hawaii	
Stan's Contracting Inc	700
Kauai	
Maui Kupuno Builders LLC dba Manu Builders LLC	
Wasa Electrical Services Inc546,9 Kapaa Elementary School and Wilcox Elementary School.	990

Electrical Services Telecom Upgrade Kaikor Construction Associates 534,995 Construction and Installation of the Temporary Bridge Structure

Paul's Electrical Contracting LLC 147,700 Kapaa High School, Building F, Replace Switchgear Enclosure

JUNE'S TOP 10 CONTRACTORS _

1. Goodfellow Bros. Inc. (1)	\$17,080,009
2. Oceanic Companies Inc. (3)	13,377,459
3. Paradigm Construction LLC (2)	12,699,100
4. Paul's Electrical Contracting LLC (2)	8,145,349
5. Prometheus Construction (3)	6,281,100
6. Mira Image Construction (1)	4,697,135
7. Hawaiian Dredging Construction Co. Inc. (1)	4,162,000
8. Maui Paving LLC (1)	2,657,938
9. Triton Marine Construction Corp. (1)	2,127,094
10. Kiewit Infrastructure West Co. (1)	2,088,000

Information is summarized from the Contractors Awarded section of BIDService Weekly, compiled by Research Editor Alfonso R. Rivera.

LOW BIDS

at Anini Bridge #2

The companies below submitted the low bids in June for the work detailed. Submitting the lowest bid is not a guarantee of being awarded the job. e work, and subcontractors can plan accordingly.

However, it is a strong indication of future work, and
Oahu
Kiewit Infrastructure West Co \$163,521,093 The New Kapalama Container Terminal Yard Design at Honolulu Harbor
Goodfellow Bros. Inc
Grace Pacific LLC
Close Construction Inc4,991,962 Hangar 110 Renovation Phase 5 at Kalaeloa Airport
Hawaiian Dredging Construction Co. Inc 4,162,000
Ala Moana Boulevard, Drainage Repair, Vicinity of Queen Street to Vicinity of Piikoi Street
Paradigm Construction LLC3,970,000 431 Kuwili Street Renovations
Nakasato Contracting3,061,500 IIT VIP Lounge at Honolulu International Airport
StarCom Builders Inc2,119,000 Administration Tower Renovation Phase 1 at HNL
Kaikor Construction Associates 1,150,400 Halawa Heights Road, Pedestrian Bridge
Global Specialty Contractors Inc 971,885 Swimming Pool Pump Room Spalling Improvements at Pearl City District Park
Close Construction Inc943,798 Building Demolition at HNL
Sterling Pacific Construction
JS International Inc
MJ Construction Co

Kaikor Construction Associates......496,600

Kaikor Construction Associates......399,370 Concrete Pavement and Waterline Repairs at Piers 5-6, Kalaeloa

Install Asphalt Strain Gages in Taxiway RB at HNL

a subcontractors can plan accordingly.
Barbers Point Harbor
StarCom Builders Inc354,000 Ewa Concourse Gate 29 Mezzanine Asbestos Abatement at HNL
Site Engineering Inc296,020 Perimeter Fence Improvements at Dillingham Airfield
StarCom Builders Inc
Kaikor Construction Associates261,600 Repair Trench Drains at Piers 52-53, Honolulu Harbor
Integrated Construction Inc237,700 Kaneohe Bay Drive Ditch Drainage and Improvements
Site Engineering Inc
MEI Corporation
Henry's Equipment Rental &
Sales Inc
StarCom Builders Inc126,000 Honolulu Hale, Phase III Window Replacement
Peterson Bros. Construction Inc 108,500 Room 105E & F Sewer Line Repair at HNL
Hawaii Industrial Services Ltd89,100 Building and Roadway Drain Cleaning and Repair at HNL
Pacific Recreation Co. LLC
BCP Construction of Hawaii Inc 49,226 Install New Double-Ritt Rollard at Pier 6. Kalaeloa Barbers Point

Room 105E & F Sewer Line Repair at F	,
Hawaii Industrial Services Lt Building and Roadway Drain Cleaning	,
Pacific Recreation Co. LLC Leihoku Elementary School, Area 03, R	,
BCP Construction of Hawaii Install New Double-Bitt Bollard at Pier Harbor	,
Maui	

Maui
Maui Paving LLC
Maui Kupuno Builders LLC1,948,366 Puunene Avenue Improvements at Kuihelani Highway

Phoenix Pacific Inc	1,020,401
Traffic Signal Modernization at Various Location	s, Districts of
Lahaina, Makawao and Wailuku	
Maui Kununo Builders I I C	933.526

High Street Resurfacing, Main Street to Keanu Street, Wailuku

Kahului Carpet & Drapery Products	921,771
Peterson Bros. Construction Inc	345,007
Volk Pacific	324,050
Landscape Structures/Exerplay South Maui Playground Shade Structures	297,395
Paradise Roofing Corp Repair Roof at Pier 1 Shed, Kahului Harbor	284,000
Maui Paving LLC Speed Tables FY 2017	267,510
Maui Kupuno Builders LLC Repair Pavement at Kaumalapau Harbor, Lanai	254,800
Maxum Construction of Hawaii LLC Substructure Repairs at Kaunakakai Harbor, Molokai	249,675

Hawaii

Isemoto Contracting Co. Ltd 2,472,312 New Emergency Generator at Kona International Airport
Isemoto Contracting Co. Ltd
Elcco Inc.
Site Engineering Inc
Grace Pacific LLC199,520 Pavement Repairs at Kawaihae Harbor
Rec and Roll LLC dba NvLawn 62.515

Kanai

Puna

Nauai
Abhe & Svoboda Inc620,000
Kuhio Highway, Bearing Repairs at Wailua Bridge (Pier 1), Lihue
Commercial Shelving Inc301,668
Replace Roll-Up Doors at Pier 2 Shed, Nawiliwili Harbor
Cushnie Construction Co. Inc35,748
Poipu Road Crosswalk at Kipuka Street

W.H. Shipman Park Playground, Resurfacing and Repairs, Keauau,





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has reportedly attracted more than \$75 million in grants and contracts from the Department of Defense and other government and private entities. And last July, the High Technology Development Corporation, an arm of the state's Department of Business Economic Development & Tourism, awarded more than \$3 million in grants to local innovators, including Hawaii Biotech.

The firm is also a global leader in the fight against new pandemics.

"We were dealing with an incredibly challenging space."

—Tom Noble



Tom Noble

But in 2015, Hawaii Biotech was stuck: It had a mush-rooming list of germs to fight, and not enough room in its longtime Aiea office to do it.

So the company "pinpointed hard-to-find convertible space at Dole Cannery," says Tom Noble, Arita Poulson project manager.

The project site, nestled in two former retail suites on the Cannery's second floor, required "a lot of creative thinking as we were dealing with an incredibly challenging space," says Noble.

On Dec. 1, 2015, Noble and his team—including Arita Poulson and Hawaii Biotech executives and staff, plus KYA Design Group and Ferguson-Pape-Baldwin Architects

professionals—started demo.

"Retrofitting an 80-year-old building was particularly challenging given Hawaii Biotech's rigid demands," he says. The 11,000-square-foot facility required negative air-pressure AC systems, fume hoods with separate exhaust systems and intricate duct work.

To top it off, Hawaii Biotech's big new AC units, located on the Cannery

> "Arita Poulson is an outstanding partner." —Elliot Parks

roof directly above iHeartRadio's station, had to be installed without interfering with broadcasts and operations. This "required us to raise their antenna," Noble says.

Another hurdle, says Noble, was "installing plumbing underneath the

second floor slab directly over a large jewelry manufacturing and retail store."

The solution? "Loud noises and dusty work had to be completed at night and on weekends when the mall was closed."

Noble says A-P's Daryl Arita and Steve Jorgensen worked hand-in-hand with the owners and design team to come up with a project tailor-made to the owners' requirements and on-budget. In particular, he says, "Daryl Arita and Steve Jorgensen worked with the owners during the initial design

...continued on page 61



Entry to Hawaii Biotech Inc. at Dole Cannery



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Retail and hotel renovation projects bolster Hawaii's construction market

BY DAVID PUTNAM

he three R's of Hawaii's construction industry: renovate, remodel and repurpose.

Wherever you look across the Islands, contractors, designers and business owners are tearing down existing properties and building literally every kind of structure, from hotels to retail outlets.



Four Seasons Ko Olina

"One of the driving factors is that many properties cannot rebuild or expand beyond their current footprint because of changes in development rules—changes in zoning, density and height—so they elect to renovate," says Linda Rapp, principal at Architects Hawaii Ltd. (AHL).

"Adaptive reuse of existing structures is becoming an attractive option for our clients, and one key reason is sustainability. We use fewer



Lisa Rapp

resources, create less waste and use less energy than what is required for demolition and rebuilding."

Linda Miki, principal and vice chair at G70, agrees.

"Many clients are interested in adaptive reuse of underutilized properties. They are looking for creative

ways to bring new life and financial viability to an area," she says.

"With limited open land to build in the city and the advantage of being in the populated town or Waikiki area, adaptive



Linda Miki

reuse is the economical and sustainably good option to consider."

Miki adds that "this type of repurposing also reduces the bulk of demolition material going into our landfill and may reduce construction time needed since infrastructure and superstructure are already in place."

Rapp says the "considerable movement" in renovation projects in Hawaii is caused by "changing trends and the need for revenue enhancement," which drives "property owners to rethink how they are using space.



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GREEN(((PATH

For example," she adds, "how can current non-revenue-generating spaces be reconfigured into attractive and profitable uses? Changing trends also dictate the need to refresh spaces: adding new color, texture, and style, or storytelling, to keep properties fresh and appealing."

"Adaptive reuse of existing structures is becoming an attractive option."

—Lisa Rapp

G70 is currently designing renovations at Westin Hapuna Beach Resort and Westin Maui Beach Resort Kaanapali as well as a conversion at the Waikoloa Ocean Tower. The firm also helped to repurpose several other hotels, including the Hyatt Centric Waikiki, the Hawaii Prince



The renovated Lau Hala Shops in Kailua RENDERING COURTESY AHL AND ALEXANDER & BALDWIN

Hotel Waikiki, the Four Seasons Ko Olina, the Wailea Beach Marriott, the Hyatt Regency Waikiki, the Marriott Waikoloa Timeshare and the Hyatt Vacation Club Kaanapali Beach.

G70 also is the architect for a \$30 million facelift at Queen Kapiolani Hotel for the owner, DiamondHead

Land. Work to revitalize the Waikiki landmark was to begin this summer and wrap next spring. The renovation includes upgrades to the property's mid-century exterior facade, 315 guest rooms, public spaces and pool deck and lanai. John Hardy Group is serving as the construction manager



"Many hotels in Hawaii were built in the 1970s, so there's a growing need for these hotels to undergo substantial revitalization efforts to stay competitive with current market trends," Miki says. "There are also developers willing to invest in transforming areas with good potential, especially when they see other projects moving forward."

A key example is in the heart of Waikiki, where Nan Inc. is renovating the Pacific Beach Hotel on Kalakaua Avenue, and was on pace to wrap up the lobby remodel in late July.

Honolulu Builders' projects include The Residence at Makiki, Tsukada Nojo, Paradise Beverages Expansion and the American Tire Company outlet in Kapolei. Unlimited Construction currently is expanding the Moanalua Hillside Apartments, adding 500 more units for owner Douglas Emmett Inc.

"Many clients are ... looking for creative ways to bring new life and financial viability to an area."

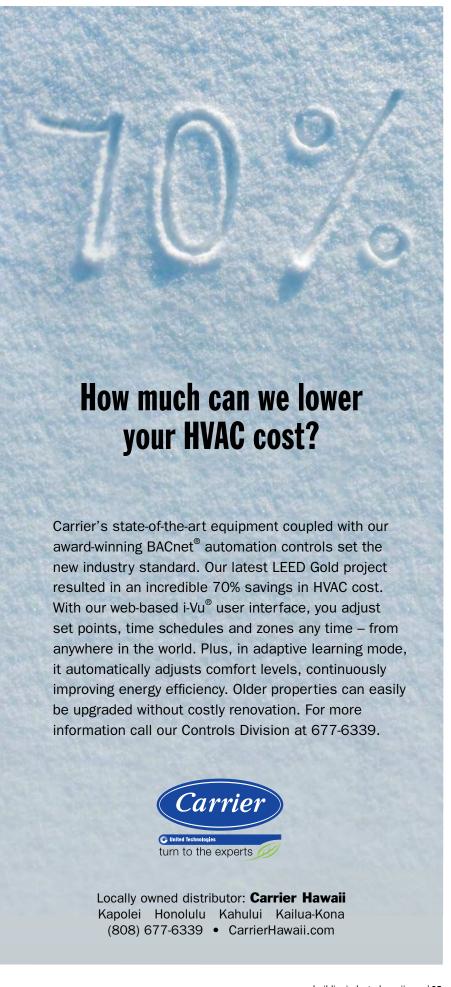
—Linda Miki

Another example of the state's changing market needs, notes Miki, was the remodeling of the Aloha Tower Marketplace, where the Hawaii Pacific University Lofts student housing was added to the iconic shopping area by G70 and Swinerton Builders.

AHL's portfolio of recent remodels include the Lau Hala Shops in Kailua, renovations for the Aloha United Way and the IMAX Theatre and redesigning the Town Center Mililani.

Diverse Projects

Castaway Construction & Restoration LLC specializes in providing turnkey projects to high-end clients, says Keith Loo-Chan, Oahu



operations manager. Castaway, he says, is currently building a new outdoor seating area at the Kahului airport. "This included in-filling the existing open areas at the food court and provide more seating space for (airport food-service company) HMSHost."

Loo-Chan says Castaway recently completed two renovations at the Honolulu airport. The first job, he says, was giving the existing DFS store a "minor facelift."

The other project, he says, "was a full gut renovation from Ralph Lauren into a Coach store. The challenges of this project included modifying the existing rolldown doors to work with the client's new storefront façade. Among other challenges were that the majority of the materials were store-specific, and managing the schedule was critical to completing the job within the owner's promised completion date."

On another renovation. Castaway worked with Lyle Hamasaki

Construction to convert the Finance Factors site at Market City into Hakuyosha Clean Living, says Loo-Chan. Castaway also has been part of revitalizing projects at Grace Bible Church, Outlets of Maui, Westin Kaanapali Ocean Resort and various stores at Ala Moana Center and the International Market Place.

Brian L. Deer is vice president of Bonded Materials Co., which manufactures and distributes concrete restoration and tile-setting materials from its locations in Kalihi, Kapolei



Aloha Tower and HPU Lofts





and Kona. "Most of our 'big boy' customers—the Hawaiian Dredging and AC Kobayashi's of the market have typically been focused on new construction. The smaller general and specialty contractors, however, are very focused on private residence and business remodels," Deer says.

"Rehabilitation of old concrete slabs with cementitious resurfacing products and colored stains are quite popular."

Deer says his company has been "heavily involved with the mass construction in Kakaako and the Ala Moana area." He says such projects as Anaha at Ward Village, Park Lane, 801 South Street, The Collection and the new Ritz-Carlton in Waikiki "have kept us very busy. It's been a good run.

"Going forward, I think the industry will remain strong. We might see a small dip, but nothing drastic."

A Healthy Market

Miki also is optimistic that "the local construction industry continues to have a strong outlook, at least for the next couple of years.

"Construction activity in the

Hyatt Centric Waikiki Beach

current cycle is being driven by multiple sectors: resort renovation. timeshare, education, retail, residential multifamily, etc.," she says. "So while one sector may slow, there is enough activity to sustain a healthy construction market."

Hospitality construction remains a prime driver of the Islands' building industry, says Rapp, who also points to future transit-oriented development along Honolulu's rail system.

"As a major visitor market, Hawaii's property owners and developers are always looking into the future to ensure that they can deliver on Hawaii's appeal," Rapp says.

"With the growing need for renovation, current projects under development or awaiting final approval, and TOD-related projects, I think the construction future is looking good in the coming years."



Big Island Construction's Steady Growth

Ongoing government, residential projects drive increases amid concerns over future slowdowns

BY BRANDON BOSWORTH



Goodfellow Bros. is currently working on the Queen Kaahumanu Highway widening project. PHOTO COURTESY GOODFELLOW BROS.

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Sterling Pacific Construction recently completed work on the Afook-Chinen Hilo Civic Auditorium. PHOTO COURTESY STERLING PACIFIC CONSTRUCTION

"Generally speaking, the construction industry on the Big Island continues to see positive numbers through 2017 and hopefully 2018," says Mike Fujimoto, HPM Building Supply president and CEO. "It's not robust, but it's steady. We're seeing positive single-digit increases."

Despite the positive growth, Fujimoto says there are reasons to be concerned regarding the future. "Research by the University of Hawaii sees a drop by 2019 or 2020, maybe going negative by 2020." He notes that building permits decreased in 2016 compared to 2015, and that there is still a drop in



Mike Fujimoto

2017. Construction of "super-luxury high-end residences is declining," and permits for moderate, single-family homes remain flat.

> "Building of single-family homes is rising steadily."

—Leslie Isemoto

"As far as the commercial side, there are probably still projects in the

works, especially when it comes to residential subdivisions," says Leslie Isemoto, president of Isemoto Contracting Co. Inc. "Building of single-family homes is rising steadily, but there



Leslie Isemoto

are no major increases, other than on





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the Kona side."

Ed Brown, vice president of operations-Hawaii for Goodfellow

Bros., says he is seeing "a lot less of county work" but that "the private market has been steady."

Brown says getting projects under way in Hawaii County can be a challenge.



Ed Brown

"Trying to get approvals and archaeology clearances takes quite a while," he says. "Projects are in the pipeline for one or two years."

Still, Goodfellow Bros. is working on several major projects, including the Puna Kai shopping center and the Queen Kaahumanu Highway widening.

"There are lots of Department of Transportation projects." -Miro Neskovic

Isemoto says "state and city and county work look flat. There are funding issues for road projects, meaning there could be hang-ups." He adds that some road projects, such as work on Saddle Road in Hilo, already have funds committed and are continuing to move forward.

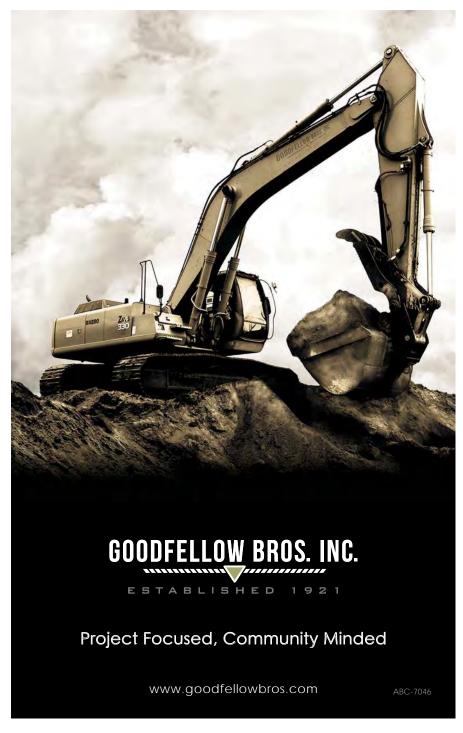
However, even with a flat public sector construction market, Isemoto Contracting still has plenty of government work on its plate. A major project for Isemoto Contracting is the construction of University of Hawaii at Hilo's Daniel K. Inouye College of Pharmacy. The building integrates educational spaces, clinical training and research laboratories.

"It's well on its way," Isemoto says. "The steel structure should be in place in August."

Other major projects include the Hilo Adult Care Center and Konawaena Middle School's new



A major project for Isemoto Contracting is work on the University of Hawaii at Hilo's Daniel K. Inouye College of Pharmacy. PHOTO COURTESY UNIVERSITY OF HAWAII





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HPM's `Auli`i packaged home design features
HPM wall panels.
PHOTO COURTESY HPM BUILDING SUPPLY

\$10.8 million locker and shower facility.

Isemoto says summer is an especially active time for his company. "We are very busy working on school repairs during the summer break," he says. "Right now we're wrapping up for the summer." Repairs and renovations to schools provide plenty of work for Isemoto Contracting. "Most Big Island schools are very old," Isemoto says, pointing out that even the two newest schools are 20 and 30 years old, respectively. "There is a need for maintenance. Summer break is only a month and a half, not three months like it used to be. The next break isn't until the holiday season. We have to work around the school schedule."

Miro Neskovic, president of Sterling Pacific Construction, also sees

fewer public projects, with a few exceptions. "We're seeing some action at the Kona airport and Hilo Harbor," he says. "There are lots of Department of Transportation projects."



Miro Neskovic

Among public projects, Fujimoto says the ongoing widening of Queen Kaahumanu Highway is a "big benefit to the community." He also points to



construction of the new Kona courthouse as a major Big Island project, as well as work on at the Ellison Onizuka Kona International Airport. In the private sector, he says, work on the Kona Village Resort project has begun, "and in another year there should be a lot of activity."

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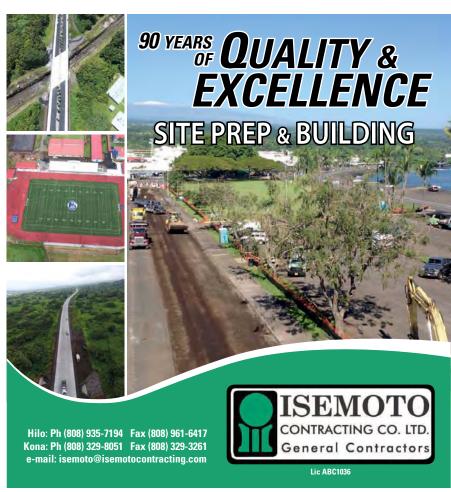
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Recent public sector projects for Sterling Pacific Construction include completed work for the Hawaii County Department of Parks and Recreation as well as upcoming work at Hilo Harbor.

"On the commercial side," Neskovic says, "we have quite a few jobs. There's lots of resort renovation work. Next month we start work on renovating the old Jameson's (By The Sea) restaurant at Magic Sands Beach in Kona."

Recently completed projects include work on the Kona Tap Room at Hilton Waikoloa Village, Afook-Chinen Hilo Civic Auditorium and Lex Brodie's Kona Express Car Wash.

When it comes to new products,





The Kohaniki Hale Project features HPM's wall panels. PHOTO COURTESY HPM BUILDING SUPPLY

Fujimoto is enthusiastic about HPM's pre-engineered wall panels. The panels are built by HPM in a controlled manufacturing environment using precision saws and automated equipment, reducing material waste and ensuring consistent quality. Each panel is inspected by hand and individually labeled for quick identification. Installing the completed wall panels on a foundation requires fewer skilled workers and is faster than stick-framing. A home built using HPM wall panels can be framed, trussed and partially sided in under 10 hours. "Wall panels really reduce costs and labor," he says. "They can help make houses more affordable."







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Stepping UP Floors

Great foundations provide more than solid footing

BY BRETT ALEXANDER-ESTES

s global temperatures rise and drying tradewinds falter, closer monitoring of the foundations in Island buildings may be in order.

"Moisture permeance is a big issue in Hawaii due to our high humidity," says Kimo Scott, OK Hardware & Construction Supply Inc. president.

"For this reason, most—if not all—Hawaii concrete slabs and foundations are never compliant with national standards, which specify a 3- to 5-pound rate of evaporation from a newly poured slab."

Scott says that after curing, compromised slabs in Hawaii are usually treated by the following means: shot blast, epoxy coatings







The San Diego Parking Plaza required a three-day compressive strength mix of 2,750 psi. PHOTO COURTESY VAPOR LOCK/SPECIALTY PRODUCTS GROUP

and re-leveling of the surface. "Any of these treatments can cost from \$4 to \$12 per square foot," he notes.

For a GC relying on a subcontractor's estimate, this can be a nasty surprise.

The flooring sub's disclaimer, which usually does not provide for moisture mitigation, is often overlooked in the estimate. "So when the floor has been

installed and is found to be compromised by excess moisture," Scott says, "the GC has to come up with the funds to mitigate the vapor."

The solution? Scott recommends OK Hardware's line of Vapor Lock concrete admixtures, which are ideally suited to the Islands' ocean climate.

A stone's throw from the Pacific, Swinerton Builders is using Vapor Lock in the San Diego International Airport Terminal 2 Parking Plaza's concrete foundation. According to Specialty Products Group (SPG), Vapor Lock's manufacturer, "Swinerton is self-performing all (Terminal 2) concrete placements, and have a total of 1.2 million square feet of deck."

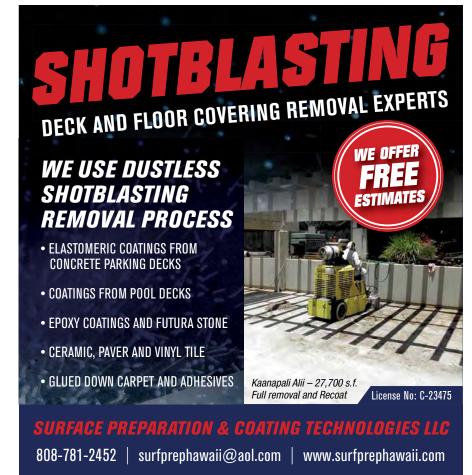
Nearby salt water can compromise the concrete's long-term durability. So, states SPG: Swinerton was "most concerned with an Ultra-Low Permeability and greatly Reduced Shrinkage mix. Vapor Lock gave the concrete both of these characteristics, leading to an integral approach and creating the state-of-the-art Corrosion Inhibitive mix."

"Moisture permeance is a big issue in Hawaii due to our high humidity."

—Kimo Scott

Says Scott: "Vapor Lock offers flexibility to a contractor or developer. It is added to the concrete at the batch plant so that shrinkage is stopped even before chloride tests are done."

Moreover, Scott says, "Vapor Lock currently offers a 10-year, \$10 million warranty against moisture intrusion and damage. This warranty is superior to most untreated concrete warranties,



which typically run between one and five years."

Soft Sells

Hawaii flooring materials run from velvety carpeting to glossy bamboo,

and will gift-wrap the floor of any project.

Carpeting, often specified in the permits for certain structures, provides critical traction in high-traffic areas.

Abbey Carpet & Floor of Hawaii's

various commercial carpet broadloom and carpet tiles come in various sizes, says Roy S. Tokuhama, Abbey Carpet president. Popular models, Tokuhama says, are "made with solution-dyed nylon fibers, which will not fade and can withstand harsher cleaners without damaging the fiber.

"Abbey's commercial carpet selections offer upgraded backing systems with thermoset or thermoplastic compounds that will not delaminate or edge-ravel in wet or dry conditions,



Many Abbey Carpet flooring products are water-resistant.

PHOTO COURTESY ABBEY CARPET & FLOOR OF HAWAII

Replacing Rebar on the Row

In December, a Concrete Preservation Institute veterans' training event

USS Missouri at Battleship Row PHOTO COURTESY U.S. NAVY

at Pearl Harbor's Battleship Row will work to restore the Row's mooring concrete.

GFPR (glass fiber reinforced polymer) rebar, made with Owens Corning glass fiber, will be introduced into failing concrete sections on the Row.

GFPR rebar is used nationwide to replace steel rebar in aging concrete because GFPR:

- Is lightweight (four times lighter than steel)
- Is alkali and acid corrosion-resistant
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Kimo Scott (808) 671-2886 okhardwr@hawaiiantel.net



which is ideal for hotels, restaurants, and hospitals," he says.

Abbey Carpet's 2017 best-selling commercial carpet tiles come in contemporary, urban, and traditional designs, says Tokuhama, and are "well-constructed with an attached cushion backing for dimensional stability." Tiles can be installed in a monolithic pattern or quarter-turned with a self-release adhesive, which makes it easy to rotate or replace the tiles in high-traffic areas.

"The plank size (rectangle) tiles are becoming more popular than the traditional square tiles," Tokuhama notes.

Polished Beauty

Abbey Carpet also offers luxury vinyl planks and waterproof core flooring (WCF).

Tokuhama says luxury vinyl planks offer the beauty of hardwood and tile, but are highly resistant to water and moisture. The planks are also quiet underfoot, he says, "which is ideal for high rises and helps soften sound in the office or building."



WCF is one of Abbey Carpet's bestselling residential products and "has made headway into the hardwood and laminate market," Tokuhama says. "WCF will not swell like hardwood or laminate, since moisture and water will not affect (it). It can be placed in the entire home, including kitchens and bathrooms."

Bamboo Flooring Hawaii offers strand-woven bamboo (interlocking or tongue-and-groove), hand-scraped bamboo (tongue-and-groove), luxury vinyl tile planks, and WAKOL moisture barrier products.

At 2017 commercial and residential projects, "Strand Woven Bamboo and

Next year, "Bamboo Flooring is branching out to bring in a product that we hope to assist with the affordable housing shortage," says Elwell of the material to be used for build-

"Hawaiian Style Luxury Vinyl Tile is the latest craze for its resilience to wear, water and scratches."

-Mark Elwell



Abbey Carpet offers carpeting from more than 20 manufacturers.

PHOTO COURTESY ABBEY CARPET & FLOOR OF HAWAII

the Hawaiian Style Luxury Vinyl Tile are the top sellers," says Mark Elwell, Bamboo Flooring Hawaii owner.

"Typically, we sell our Strand Woven Bamboo floor for its hardness. Because of this 'hardness' (approximately 3,000 PSI), the floors are resistant to wear." Elwell says the firm's newest product, Hawaiian Style Luxury Vinyl Tile, "is the latest craze in the industry for its resilience to wear, water and scratches. We call it our 'family-friendly floors.'"

The firm's products are also community-friendly.

ing modular Island homes. "Units are being built in Kauai, and the company name is LiveWell Hawaii Modular Homes, a division of Bamboo Flooring Hawaii."

Bamboo Flooring Hawaii's affordable homes can be viewed at the firm's Facebook page: www.facebook.com/LiveWell-Hawaii-Modular-Homes-158480947953191/

Shrink-resistant slabs topped by great products aren't just made for walking—they're reason to ditch your shoes for a barefoot glide on Hawaii's premium floors.





No Cracks in Hawaii's **Window Business**

New products thrive in the booming construction industry

BY BRANDON BOSWORTH

ew products and technology in windows offer Island residents better options for enjoying Hawaii's year-round sunshine and temperate weather.

"The construction industry in Hawaii is booming right now, so the window and door business in Hawaii is strong and growing," says Trisha Egge, vice president, Maui Windows and Doors. "We are seeing a 25 percent growth in sales over last year's numbers."

Maui Windows and Doors supplies

a wide variety of windows and door products from vinyl to large alumi-



Trisha Egge

num wood clad lift and slide doors. "By volume our most popular products are the vinyl or composite windows," Egge says. "Because we offer sales and install, we are

doing a large volume replacing single glazed windows in older homes."

One Stop Windows & Doors works closely with general contractors, especially those working on luxury residences. Since high-end homes require high-end windows and doors, that's exactly what One Stop offers.

"Someone building a \$3 million or \$4 million home is not going to install the least expensive product they can find," says Eric Wong, vice president and general manager.

Of course, not all of One Stops' clients are building multimilliondollar properties. Many are looking to



Introducing the New Essence Series® Swing French Patio Door.

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Kay Lanham Milgard Architectural Representative Call (253-306-3810) or email KayLanahm@milgard.ca





The team at Maui Windows and Doors

renovate homes they already own and have lived in for years.

"Many homes in our community are getting older," Wong says. "Lots



Eric Wong

of homes have products that are 40-plus years old." As owners replace these products, they are "looking for something better made, not just the cheapest they can find. People buying for

their own benefit are more likely to consider quality, functionality and sustainability."

Keeping on top of industry trends is important to Wong. "We try to offer the latest in the industry," he says.

He is especially enthusiastic about window products using Accoya. "It's a wood treatment that renders a piece of wood inert. Termites don't see it as wood." Wong adds when it comes to moisture-resistance, Accoya is "almost like a rock." Timber is put through a process called acetylation, enabling it to resist rot, defy the elements and stay strong for decades. "It's not harmful to kids or the environment," he says. Loewen's VeroCore lines are among the products utilizing Accoya

that One Stop offers to its clients.

One Stop also carries products from Andersen made from Fibrex, such as the 100 Series of windows. Twice as strong as vinyl and unique to Andersen, Fibrex is made up of reclaimed wood fiber and PVC polymer that has been fused together. "Termites don't like it," Wong says. "It's good for Hawaii." He says "Milgard makes some frames that are fiberglass on wood. They are known for aluminum and vinyl but go higher end as well."

Another major trend is especially relevant to Hawaii.

"We see a lot of manufacturers working to upgrade their product lines to be hurricane-rated," Egge says. "The Hawaii building code states that windows need to be rated for the maximum winds that can be expected in your area, and for most of Hawaii that is hurricane-force winds."

According to Egge, Maui Windows and Doors carries many windows designed with hurricane safety in mind, including ones that can pass the large missile impact test. "The large missile impact test is an 8-foot 2x4 traveling at 50 feet per second that is shot into the window," she says. "The window must maintain its structural integrity as well as prevent air and water infiltration after the impact."

Local residents are taking note of what's available, and Egge says more residents are upgrading their windows and doors to hurricane-rated.

"The thing to consider in a hurricane is that most structures, including wood-framed and block homes, will be structurally sound after the storm has passed," Egge says. "Generally most people will go to evacuation centers in a major storm. Typically after a major storm the public is



Eric Wong of One Stop Windows & Doors explains the benefits of Loewen's VeroCore line of products made with Accoya.

not allowed back to their homes for several days to a week. The majority of hurricane damage is not the structure of the house failing, but one or more windows failing and allowing water into the house. During the time

> "People are ... more likely to consider quality, functionality and sustainability." —Eric Wong

from the end of the storm until you are allowed back, the water that got in turns to mold and mildew, ruining the drywall, flooring, furniture and other belongings.

"This can be avoided by adding hurricane-rated doors and windows. The cost for these for a typical house increases the cost of the window package by 25 to 50 percent. This cost can be offset by lower homeowner's insurance as well as the peace of

mind that your home will be safe in a

Hurricanes are just one major concern for homeowners. Another is

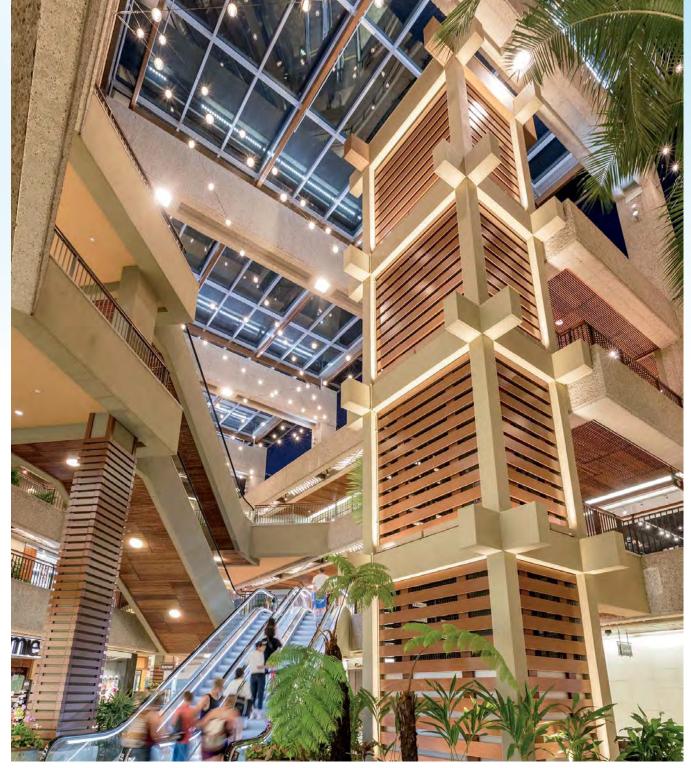


The Honolulu Zoo features Breezway Louver Windows.



Link-Belt Crane Dealer for Hawaii & the Pacific Islands





The new skylight at Royal Hawaiian Center features View Dynamic Glass. PHOTO COURTESY ROYAL HAWAIIAN CENTER.

security, especially for residences featuring louver windows. While louvers are ideal for letting in the tradewinds, they are also ideal for letting in burglars. However, newer models by companies such as Breezway offer a level of safety akin to standard windows.

"One of the objections to louvers is break-ins," Wong says. "The Breezways use pins to hold the glass

in place." He says the glass can't be removed as with traditional louvers; an intruder would have to break it to get in, just like a standard pane window.

Another advantage of Breezway louvers is weather-resistance. "They close so tight water can't get in," Wong says. According to Wong, some Breezway louvers have design pressure (DP) ratings similar to that of regular

windows, meaning they are very wind and rain resistant.

Smart technology is also making an impact on windows. California firm View Inc. offers a product called View Dynamic Glass, which uses technology similar to transition lenses for eyeglasses.

The windows work by coating a layer of metal oxide inside a dual-pane window. A small electrical voltage is



Crews from Maui Windows and Doors install Andersen windows.

applied to the oxide, causing ions to move between layers in the glass and cue the electrochromic material to block light. The glass darkens in response to the brightness of the sun, reducing solar radiation and glare, creating a comfortable indoor climate for occupants. The tint of the glass can also be adjusted manually. In its clear state, View Dynamic Glass has visible light transmission (VLT) of 58 percent, meeting Hawaii's requirements that windows on new highrises feature VLTs of 50 percent or greater.

Brandon Tinianov, View's vice president of business development, sees big potential for View Dynamic Glass in Hawaii. "It saves energy and reduces heat while allowing people to appreciate the natural beauty around them," he says. "All of this comes in an automated package that responds to the sun as well as demands from users."

View Dynamic Glass has already been used for one local project, a new skylight at Royal Hawaiian Center that was installed by Swinerton Builders late last year. It was the first use of the product in Hawaii.

According to Tinianov, there are at least 70 pending projects in Hawaii using View Dynamic Glass, and at least 500 on the Mainland. He expects it to become even more widely used as "people see a few projects come online."

With ongoing repair, remodel, and construction work as well as new technological developments, the local windows and doors industry looks strong going forward.

"We expect continued growth in 2017 through 2018," Egge says. "Our sales are still increasing this year and most of the contractors we work with are turning down work because they are booked through the rest of this year and the start of next year. Also, most of the architects we work with are also very busy, which for us typically means those projects they are working on now will be ready for windows and doors about a year out."





Secrets Behind Doors

Safety, ease-of-use often neglected by renovators





uality doors beautify buildings, bar intruders and protect the people inside.

And quality doors also keep out a growing threat in Hawaii today—lawsuits.

Based on a Hawaii Supreme Court ruling and Mainland legal precedent, property owners, manufacturers and installers may be liable for injuries

resulting from the use of plate glass instead of tempered or laminated glass in sliding glass doors.

Tempered glass is often called "safety glass" because of its strength. But plate



Pam Barrett

glass breaks into shards that can cause severe injury.

Pam Barrett, Coastal Windows Inc. advertising and promotions director,

knows this firsthand.

"We were replacing the windows at a high-rise hotel just last week, when we got a call to look at a door that a guest had just broken on the other side courts will look to decisions made

Hawaii courts haven't yet awarded damages arising from shattered plate glass doors.

But if such a lawsuit is filed,

Hawaii buildings that are 20 years or older often have single-pane plate glass doors, allowed before the International Building Code was enacted in 1997.

of the building," Barrett says. "When our team got there, we found that the glass in the door was broken, and we saw the blood that was left behind."

The pattern of the break showed that the door was not made of safety glass, "and therefore not up to today's standard code, which requires the glass be tempered, laminated or at the minimum, have a safety film," says

out-of-state, including this one from Colorado: " ... the builder's installation of plate glass instead of safety glass was a defect in the building of the home which was reasonably

Direct Hits

With hurricane season in full swing, CoastalGard doors offer proven protection, says Pam Barrett, Coastal Windows Inc. advertising and promotions director. "In order to be impact-rated and certified, CoastalGard doors pass a battery of tests by an independent testing lab:"

Launch Missile Impact

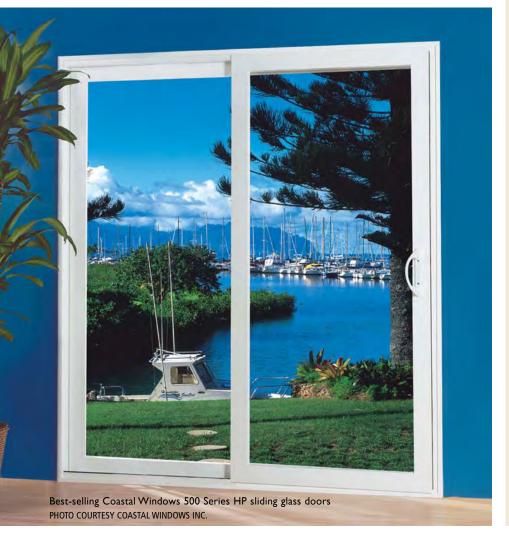
- · Launch a 9-pound, wooden 2-by-4 at speeds of 50 feet per second at the center of the door
- · Launch it again at one of the door's corners

The glass is expected to shatter but must stay in place within the frame.

Pressure Simulation

After missile impact, the door is subjected to pressures simulating hurricane-force winds. The door is subjected to 9,000 cycles of tests:

- 4,500 positive pressure
- 4,500 negative pressure **During this five-hour pressure** cycling test, the glass must continue to remain in the frame.









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certain to endanger third persons."

Installing to Code

Hawaii buildings that are 20 years or older often have single-pane plate glass doors, allowed before the International Building Code was enacted in 1997.

Additions and renovations to buildings and their components—including doors—must meet the Code and install tempered or laminated glass.

"Doors can be slab only, prehung or prepped for any kind of hardware or door system."

—Rob Bruce

"At Coastal Windows, we are seeing a significant rise in major renovation work taking place in buildings that are 40 years old and older," Barrett says. "Coastal Windows 500 Series High Performance Sliding Doors continue to be a No. 1 seller for us. And with revisions to the International Building Code coming in 2018 ... we



Coastal Windows and Doors is replacing all doors and windows in Mililani's 132-unit Ridgecrest condominium complex.

PHOTO COURTESY COASTAL WINDOWS AND DOORS

see an ever-increasing demand for our optional CoastalGard impact-rated package."

Mililani's 132-unit Ridgecrest condominium complex was built in 1973, and Coastal "is the approved window and door vendor for replacement," Barrett says. The original, singlepane aluminum sliding glass doors are being replaced with Coastal's 500 Series Sliding Doors with the optional

CoastalGard impact-resistant package.

"CoastalGard doors have been rigorously tested and approved to meet or exceed the most stringent building codes required: the ASTM and Dade County impact codes," says Barrett. "And since these codes are so stringent, our products consistently exceed the International Building Code and Hawaii building code requirements as well."

Grand Entrances

In 2017, Island contractors can choose from a wide range of impressive entries.

At Honsador Lumber LLC, this year's top sellers include:

- Simpson (wood)
- ThermaTru (fiberglass)
- Simpson (wood) and ThermaTru (fiberglass) lines include glass doors, with styles and rails of wood or fiberglass
- ThermaTru Traditions or Profile series (metal)

Honsador Island Homes' exterior doors are by ThermaTru and in the interiors, Honsador installs Masonite doors.

Eric Wong, One Stop Windows & Doors vice president and general manager, says One Stop's showroom "is for high-end luxury homeowners or builders or for remodels. Most of our business is residential."

One Stop's top-selling product lines



One Stop Windows & Doors offers a wide range of high-tech, low-maintenance fiberglass models. PHOTO COURTESY ONE STOP WINDOWS & DOORS



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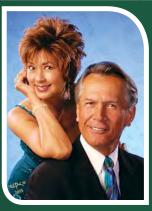
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Robyn Ah Mow-Santos HEAD COACH, UH WAHINE VOLLEYBALL



Tuesday, Aug. 29 at 9:30pm Sunday, Sept. 10 at 7pm Sunday, Oct. 8 at 7pm

Tuesday, Sept. 5 at 10:30pm





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Dr. Spencer Chang Orthopedic Surgeon, Straub Medical Center



Dr. Cass Nakasone
Primary and Revision
Hip & Knee Surgery,
Straub Medical Center



include plantation-style louvered doors, Fleetwood's premier luxury aluminum doors and One Stop mainstays JELD-WEN Windows & Doors, Therma-Tru and Loewen. "Loewen puts in lots of workmanship," says Wong.

Awesome Overheads

"Raynor Hawaii Overhead Doors and Gates Inc. was tasked with two important projects at Anaha in Ward Village, one of the most sophisticated towers on Oahu," says Peter Eldridge, Raynor's president.

First, Raynor provided access to over 600 Anaha parking spaces through a single opening that also enhanced the facility's modern woodand-stone design. "The Raynor team worked closely with ACK Contracting, the Howard Hughes representatives, the architect, supplier and other subs to maintain the natural look required for this high-end project while providing durability and access control that will serve the project's owners for many years," says Eldridge.

Next, Raynor secured the garage's private parking spaces with the factory's Alumaview door, powder-coated concrete gray. Eldridge says the doors' translucent safety-glass panels complement the garage's industrial motif and



An entry from Honsador Lumber's wide selection PHOTO COURTESY HONSADOR LUMBER

"allow ambient light to enter while ensuring privacy to the owners of the enclosed garages."

Custom Access

Pacific Source, an Allied Building Products division with branches on Oahu, the Big Island (Kona), Maui and Kauai, "provides a wide range of doors and door systems primarily to contractors and developers throughout the Hawaiian Islands," says Rob Bruce, Pacific Source's Oahu showroom manager.

"We can provide wood doors (made) of many different species, fiberglass, aluminum and more. Doors can be slab only, pre-hung or prepped for any kind of hardware or door system," Bruce says, adding that an order can be completely custom or standard.

"We are dealers for a number of manufacturers including Buffelen, ThermaTru, Codel, and TruStyle to name a few," says Bruce. "By far our biggest sellers are door systems from Fleetwood Windows & Doors."

Popular Portals

"Tuscany Series two-, three- and four-panel sliding doors are one of the most popular doors on the market in Hawaii," says Karen Bills, Milgard Windows & Doors regional marketing specialist. "Our state-of-the-art rollers allow for one of the easiest gliding and effortless operations, not to mention the ease of adjusting the door panels after installation."



Shattered plate glass sliding door in a Waikiki hotel guestroom PHOTO COURTESY COASTAL WINDOWS AND DOORS

Bills notes that Tuscany doors are available in seven premium exterior colors, and offer a "Full Lifetime

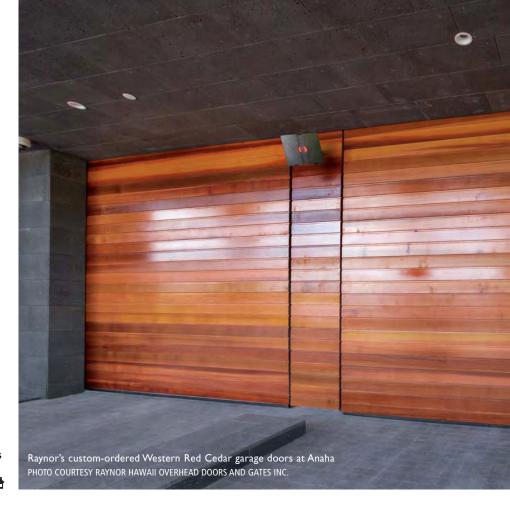
Karen Bills

Warranty with Glass Breakage Covered" for as long as a purchaser owns his or her home. Also included is a "Full Lifetime Warranty" that covers parts and labor for the same

period. Tuscany doors also come with Milgard's new SmartTouch handles that offer improved ease in door locking and operation.

As Hawaii's new building codes take effect over the next few years, "architects, builders, construction managers and anyone involved in choosing or approving the doors for a particular application must comply with these changes," says Barrett. "It's all about protection."

From the elements—and liability.





Hawaii Gets a Boost for Military Projects

Legislation includes hefty funding for Fort Shafter and VA programs

Hawaii stands to reap \$266.3 million in military construction funding for fiscal 2018 under a Senate Appropriations Committee bill that includes \$90 million to continue work on the new Command and Control Facility at Fort Shafter.

"Fortunately, the construction industry in Hawaii is currently thriv-



Gennaro Di Nola

ing," says Gennaro Di Nola of Watts Constructors LLC, the general contractor on the \$64 million Phase 2 portion of the Fort Shafter project.

When the multiyear, multi-phase project is complete,

the total cost is estimated to be more than \$400 million.

"Funding for military construction is paramount in Hawaii, with every branch located in the Islands," Di Nola says, "particularly with the current military threats that exist in the Pacific Rim."

The amount of funding in the bill for Hawaii military projects is a 35 percent increase over the \$197 million last year. The legislation, which has gone to the full Senate, also includes \$78.4 billion for Department of Veterans Affairs programs in the state, including \$110 million for the construction

of extended-care facilities.

"I know how critical this funding is to Hawaii, to the success of our military, and to our national security, which is why I'm glad to see this



Sen. Brian Schatz

bill clear this hurdle," says U.S. Sen. Brian Schatz, the lead Democrat on the Senate Appropriations Subcommittee on Military Construction and Veterans Affairs. Watts Constructors' work on Phase 2 of the Fort Shafter project, Di Nola says, "consists of a total of 88,237 square feet in a five-story building, with a mechanical pent-house." The building will include main operations for safety, operational protection directorate (OPD), operations and plans/civil affairs (G-3/5/7/9), fires and effects (FXD), command, control, communications, computers and intelligence (G-6), intelligence and security (G-2), loading dock and destruct room.

Phase 2 is 60 percent complete, Di Nola says, and is due to be completed in March 2018.

"Watts is currently completing the exterior facade, as well as the mechanical, electrical and plumbing systems rough-ins and testing," he says. "Our team is also starting work on the interior finishes."

The bill, according to Schatz, also includes:

- \$73.2 million for a sewer lift station and relief sewer line at Joint Base Pearl Harbor-Hickam.
- \$65.864 million for a communication/cryptologic facility in Wahiawa.
- \$19.012 million for new MV-22 landing pads at Marine Corps Base Kaneohe Bay.
- \$5.5 million for a consolidated training facility for the Air Force Reserve at Joint Base Pearl Harbor-Hickam.
- \$5 million for improvements to the entrance of the NSA tunnel facility at Kunia.

The bill also funds two Energy Resilience and Conservation Investment Program projects to improve energy security and water conservation at military installations in the Islands:

- \$6.2 million for HVAC upgrades at Kaneohe Bay.
- \$1.4 million for a saltwater pumping system for the Navy at JBPHH.



Rendering of the Fort Shafter Command and Control Facility

Hawaii received \$197 million in military construction funding last year, says Schatz.

He says the legislation includes a requirement that the Navy develop an investment strategy to improve each of the public shipyards, including Pearl Harbor Naval Shipyard which the Navy has identified has an urgent requirement to extend Dry Dock 3 so that it can maintain fleet readiness in the Pacific.

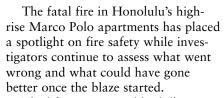
The requested funding for the VA is \$4 billion more than what was enacted in fiscal year 2017 and includes:

- \$110 million to fund VA's grants for the construction of state extended-care facilities, which will make progress toward funding a new 120-bed facility in Honolulu.
- \$20 million for women veterans' care, which will help ensure that the more than 13,000 women veterans in Hawaii have access to
- A mandate for the VA to develop a better construction plan to replace a Hilo community-based outpatient clinic, which has to be closed because it is in a tsunami risk zone.

"Even in a partisan environment, even in the middle of the fights that we're engaging in," Schatz says, "we were able to come together on a bipartisan basis and do our job to help veterans and make sure our facilities are in good repair."

Also, U.S. Sen. Mazie Hirono says the recent passage by the Senate Armed Services Committee of the National Defense Authorization Act for 2018 earmarks \$26.5 million for improvements to Marine Corps Base Hawaii's Mokapu gate and \$25 million for the Army's Pohakuloa Training Area on Hawaii Island.

ESCAPING HIGH-RISE FIRES



The life-saving sprinkler bill put forth by Honolulu Mayor Kirk Caldwell only days after the five-alarm fire that killed three and displaced hundreds will require retrofitting highrise residential buildings built before 1975.

Though the mayor's office reported the City Council would provide details, including timelines and assistance programs, it's unlikely anything will be done soon.

Meanwhile, suggestions generally offered to high-rise dwellers and office workers attempting to escape fires include:

KNOW EVACUATION ROUTES & RULES

Familiarize yourself with floorplans and evacuation routes. Identify the shortest, quickest path to nearby stairwells, and know where alternative exit routes are located. Speak with managers or building superintendents or about specific emergency procedures.

TAKE THE STAIRS

Stay away from elevators in the event of a fire emergency. Know where the exit stairways are, how many flights there are and how long it takes to descent the stairwells. Use handrails and clear room for emergency responders ascending the stairs. Turn back and make your way to the roof if smoke is rising from lower levels.

CONSIDER MOBILITY ISSUES

Before any emergency, inform building managers about any potential difficulty you or someone in your office or unit might have attempting to escape in a stairwell. Identify someone in the immediate area who can assist or carry you down the stairwell. If you're stuck on an upper floor call emergency services to let them know your exact location, and create window signals using any available means.

KEEP KEYS AND KEY CARDS HANDY

Keep your keys handy as you evacuate rooms or offices. In the event hallway or stairwells are blocked, you'll need to return, seal off any cracks around doors, cover vents; use a flashlight or light article of clothing to signal in the window your location.



New Credentials Required for JBPHH

After Aug. 14, all contractors, suppliers, and vendors wanting base access to Joint Base Pearl Harbor-Hickam (JBPHH) are required to have a Defense Biometric Identification System (DBIDS) credential.

The Navy Commercial Access Control System (NCACS) card, also known as the Rapid Gate card, will no longer be accepted.

DBIDS is a force protection program designed to manage personnel, property and installation access. Current NCACS cardholders may obtain a temporary DBIDS paper pass at the Nimitz Visitor Control Center (VCC), also known as the Nimitz Pass & ID Office, at 1250 South Drive, Bldg. 3455, outside Nimitz Gate.

Contractors and vendors may retrieve fillable forms from www.cnic.navy.mil/om/dbids.html. All new contractors, vendors and suppliers will be required to obtain a DBIDS credential. There is no cost to obtain a DBIDS credential.



Swinerton Begins Work on UCSD Parking Structure

Swinerton Builders, which has an office in Honolulu and currently ranks No. 7 among Hawaii's Top 25 Contractors, recently broke ground on the Osler Parking Structure at the University of California, San Diego. Working with Watry Design and Gensler, the 418,725-square-foot project is scheduled to complete in June 2018.

The design-build collaboration aims to serve as gateway to the campus, with an onsite visitor center and an innovative design that blends in seamlessly with the natural landscape.

The six-story parking structure project will have over 1,300 stalls, including ADA and electric vehicle parking stalls. The structure also contains space for facilities and maintenance, a bicycle enclosure, stair and elevator cores in three corners of the building and space for future PV equipment.

AIA Honolulu Releases Strategic Plan

Following an extensive development process at the local and national level, the American Institute of Architects Honolulu Chapter recently launched its 2017-2022 Strategic Plan.

"With the launch of our 2017-2022 Strategic Plan, AIA Honolulu is focusing our energy and resources,



Chris Hong

strengthening operations, and ensuring that our members, staff and stakeholders are working toward common goals that benefit not only our members but the architecture and design industries here in Hawaii," says Chris Hong, AIA Honolulu Chapter 2017 president.

"Our hope is that, by working together to accomplish our goals, we will likewise expand AIA Honolulu's beneficial support of Hawaii's greater building industry community."

The plan reflects AIA Honolulu member feedback and input from the American Institute of Architects Conference on Architecture 2017 in Orlando.

The plan addresses AIA Honolulu membership value, AIA Honolulu members' professional development, policy advocacy and organizational sustainability.

SETTING IT STRAIGHT

Members of the Painting & Decorating Contractors Association of Hawaii helped to refresh the classrooms at the Moiliili Community Center. In the July issue, the names of the people in the photo that accompanied the article were listed incorrectly. Among those participating were, from left, John Wayne Baldovi, Dean Nagatoshi, Ericson Semana, Nadine Nishioka, Shanel Iwane, Lari Bloom and Jay Ryan Gacula. The event was held in June. We regret the errors.



Painting and Decorating Contractors Association of Hawaii



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Painting & Decorating Contractors Association (PDCA) of HI

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Funding for Rail Project Resolved ... for a While Longer

City issues \$350 million in bonds to extend guideway to Middle Street

Despite an infusion of \$350 million in city-backed bonds for the Honolulu Authority for Rapid Transportation, two major rail contracts require separate funding before they can be awarded, HART officials say.

Until funding is available, HART has set no timetable on awarding the contracts to build the City Center Guideway and Stations (CCGS) and the Pearl Highlands parking garage and transit center.

Financing the two projects, officials say, are a "separate issue" and neither job is included in the \$350 million bond issuance approved in mid-July by the Honolulu City Council.

"Shortening the line at this point is unrealistic and not under consideration."

-Harrison Rue

Officials say that HART will "borrow" the bond money as needed to get through its fiscal budget that runs from July 1, 2017 to June 30, and repay it from its GET payments.

"It's for cash-flow purposes, as we receive our GET county surcharge receipts only four times per year," rail spokesman Bill Brennan says. "It will allow us to continue all the work we currently have going on."

The \$350 million is being used to extend the rail guideway as far as the site of the Middle Street station, which is the 13th stop along the 20-mile,



A Hawaiian Dredging Construction Co. crew recently lifted the 197,000-pound pedestrian bridge into position at the site of the rail's West Loch Station.

21-station route from Kapolei to the Ala Moana Center. The Legislature is expected to meet the last week of August to discuss ways to complete the beleaguered project.

And even as city and rail officials ponder financing options, Honolulu continues its transit-oriented development (TOD) plans.

"Rail must be completed to Ala Moana to satisfy the federal government's \$1.55 billion full funding

grant agreement and to generate sustainable ridership, and Mayor Caldwell is fully committed to finishing the project." says Community Building and Transit-Oriented



Harrison Rue

Development Administrator Harrison Rue. "Shortening the line at this point is unrealistic and not under consideration."

The Middle Street Station area is part of the city's TOD neighborhood plan that includes Kalihi and Kapalama and is one of the state's nine TOD markets. The Civic Center and Kakaako ares are under the jurisdiction of the Hawaii Community Development Authority (HCDA).

Rue says the "strongest TOD market is in the Ala Moana neighborhood, at the end of the line. The second strongest is in Kakaako. There is growing interest in the Iwilei-Kapalama area due to proximity to downtown and the city's planned infrastructure investments."

Included in the state's TOD priority areas, he adds, are "Iwilei, with up to 2,500 mixed-income units projected for the Mayor Wright Homes project; Aloha Stadium and the East Kapolei station area. There is also growing market interest in Pearlridge and Waipahu."

AHL Announces 3 Hires

Architectural firm AHL has hired Erick Sanchez-Zambrano as a technical designer, Elizabeth S.K.N. "Beth" Mau as an interior designer and Abby Wisco as a payroll accountant.

Sanchez-Zambrano will be working on Nanakuli Village. His responsibilities include preparing design and construction drawings and documents; designing and developing technical design concepts, plans, elevations, sections and details; coordinating technical details and coordinating design requirements of engineering and special consultants.

Mau is responsible for space planning, schematic design development and contract documents. She will be working on Sheraton Maui guestroom renovations. The former interior designer at Leo A. Daly is a graduate of Chaminade University.

Wisco will handle timesheets, payroll, benefits and onboarding employees, reconciliation of taxes, billings, invoices and payments and providing assistance to accounting and the CFO on projects.

GP Roadway Hires Mcdonald

Andrew Mcdonald has been hired as sales manager at GP Roadway Solutions



Erick Sanchez-Zambrano

Andrew Mcdonald



Elizabeth S.K.N. Mau



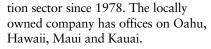
Abby Wisco

where he will manage and assist with implementation and maintenance of

> sales plans for existing and potential customers. Mcdonald

attended the University of Maine.

GP Roadway Solutions has been working in Hawaii's roadway construc-





Mary Pigao has joined Hensel Phelps Construction Co. as marketing coordinator.

Pigao, who attended the University of



Mary Pigao

Hawaii at Manoa, will be involved in project development and management as well as proposal information, award submittals, presentations, advertisements, event planning and coordination and graphic layout and design.

...continued from page 19

phase of the project to help with the budgets." As the project got under way, the team held "weekly OAC meetings to discuss progress, upcoming tasks, monthly billings, the status of RFIs and change requests."



Hawaii Biotech President and CEO Elliot Parks, project partner from the start, says that Arita Poulson "provided timely input and value engineering in the design phase and carried

that proactive involvement and remarkable flexibility through a complex and demanding construction phase."

This included the design and

construction of new administrative offices and new medicinal chemistry and molecular biology laboratories.

All of the project's subs, says Noble, were indispensible, and "performed their scope of work efficiently with a high degree of professionalism. Dorvin D. Leis in particular," he adds, "did an excellent job of value engineering part of the AC system to help rein in costs for the project."

On Dec. 29, 2016, the "Hawaii Biotech Tenant Relocation Improvement Project" wrapped, and Arita Poulson celebrated the completion of a new state-of-the-art research and development laboratory in Honolulu.

So did the project owner: The new labs equip Hawaii Biotech to



Hawaii Biotech offices

swiftly respond to urgent health crises worldwide.

Says Parks: "A-P is an outstanding partner."

Bacon Universal Offers Komatsu Care

Construction equipment supplier Bacon Universal Co. Inc., with five locations in Hawaii, now provides a service and product support program, called Komatsu Care, to its Komatsu customers.

"What makes Komatsu Care stand out is that Komatsu is the only manufacturer offering this type of service plan as a valueadded," says Stephen Burke, manager of sales and marketing for Bacon Universal, the local Komatsu dealer.

Bacon Universal has offices in Honolulu, Kailua-Kona and Hilo on the Big Island, Lihue on Kauai and Wailuku on Maui.

Komatsu, a global construction equipment

company, manufactures products ranging from excavators, crawler dozers and graders to loaders and dump trucks. According to the company, Komatsu is the first construction equipment manufacturer offering this kind of complimentary maintenance program.

Komatsu Care covers new EU Stage IIIB and EU Stage IV construction machines, factory-scheduled maintenance for three years or 2,000 hours, includes diesel particulate filter warranty and two exchanges for five years or 9,000 hours and selective catalytic reduction system covered by warranty for five years or 9,000 hours.

According to the



Komatsu's new service is available through Bacon Universal.

manufacturer's website,
"you can count on Komatsu
to lower your cost of ownership, improve equipment
uptime and reliability,
protect the value of your
capital investment and

ensure proper maintenance is performed by factory-certified technicians with only OEM parts."

For more information, visit baconuniversal.com or komatsuamerica.com.

...continued from page 13

Head (where they'd previously worked with the old Cannon Club), Disney's Aulani Resort (100,000 square feet of coverage), the Maui airport rental car center, the Kona airport, the award-winning dining hall at Hickam Air Force Base, Royal Hawaiian Shopping Center, Ala Moana Center and Sheraton Kauai.

His oddest job: "Years ago a strip bar in Waikiki wanted a shower, like a cave, so rocks on the ceiling, too."

While wall veneer is their calling card today, stepping stones were their, well, stepping stones into the market. The stones can also mimic Hawaii's blue rock, and they do moss rock as well.

Then there are garden

boulders—including the Selleck Boulder. Brian was helping a friend with work at actor Tom Selleck's home back in the "Magnum, PI" days, and there was a perfectly shaped small boulder. He made a mold.

"The Selleck Boulder is still on our list," Bonnie says. There are other boulders, including one she calls "Camel's Snout."

The company expanded along the way with garden stones, Buddhas and other figures, as well as fountains—they pioneered above-ground ponds. Indeed, their garden display area is likely the loveliest, most serene place in all Mapunapuna. The interior showroom

includes an impressive antique collection, including a working Coke vending machine, barber chair, manual cash register, pinball machine and an early gas stove from 1926.

Brian and Bonnie first met at the Rose and Crown Irish pub in Waikiki, and have been a couple as well as partners since the 1980s. Which means they're together constantly.

"To live and work 24 hours with your best friend is pretty special," says Bonnie, whose background in Canada was in fashion design. Asked about similarities to the rock business, she says, "None. None. I'd never done anything dirty before." Which explains why, in the early days, she'd show up at work sites in frilly outfits.

Meanwhile, big jobs keep coming. Projects on their calendar include the new upscale Timbers residential project at Kauai Lagoons (40,000 feet).

And Brian and Bonnie just keep rocking down the road.

rocking down the road.

Have a good story about a good person in Hawaii's construction industry? Please e-mail me at don@tradepublishing.com.





Cooler Pavement

CoolSeal by GuardTop is an asphalt-based sealcoat that achieves lower surface temperatures with its light-colored surface and high reflectivity. Like cool roofs, cool pavements reflect more of the sun's energy. In addition, more reflective parking lots allow building owners and cities to save on energy needed to illuminate streets and parking lots. CoolSeal has been tested and certified to meet the industry standard 33 percent solar reflectance design goal. www.Guardtop.com

Mixer/Pump

The MX-20MT mixer/pump from Blastcrete Equipment Co. is designed for shotcrete and refractory work in a variety of applications, including steel mills, cement plants and petrochemical plants. It features a 1-metric-ton mixer with a high-speed



hydraulic agitator that keeps materials blended and in suspension as they flow to the 4-inch swing-tube piston pump. The pump operates with up to 2,200

psi pumping pressure for consistent installation of as much as 20 metric tons of material per hour. The MX-20MT mounts to a single-chassis trailer for easy transportation, setup and cleaning.

www.Blastcrete.com



Designed for jobs under 5,000 square feet, the 701-S polisher by Terrco has a mastic removal rate of 350 square feet per hour and polishing rates of 450 square feet per pad per hour depending on the pad grit. Features include stainless steel guards and water tanks with wet/dry setup as well as adjustable handles for ease of use. The Model 701-S has an opposite rotating head for better operator control. www.terrco.com



Backhoe

John Deere has made several updates to its L-Series backhoe lineup. The newly introduced precision mode allows reducedspeed hydraulic functions while operating the backhoe end of the machine, making it easier to do detailed work in tight areas, around utilities or while craning. Improvements to the pilot controller have increased the metering range by 16 percent. A redesigned hydraulic thumb option reduces trench interference and improves contact points against the bucket cutting edge when handling or loading irregular shaped objects, debris, rocks or anything that cannot be handled with a bucket alone. www.deere.com

NAWIC Gathering

The Hawaii chapter of the **National Association of Women in Construction hosted its general** membership meeting on July 20 at the Honolulu Country Club.



Nicole Roberts, Michelle Chinen



Lenie Malapit, Mayumi Dao, Lisa Constant, Janet Frederickson



Kat Mashima, Danielle Ulmann



Pam Reiser, Amy Mijo, Maegan Best, Fale Esekia, Christine Lanning



Dana Shaffer, Darlean Kiyokane, Carolyn Aber





Patty Suniga, Jessica Crimmins, Annie Kuhlmann, Ipo Fukuda, Joan Nacino

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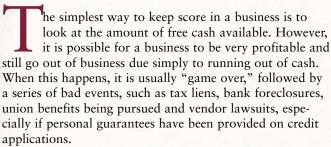
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The Importance of Focusing on the Speed of Cash

BY GARRETT SULLIVAN



It is critical that contractors pay close attention to the speed of cash flow and their exact cash position. Oftentimes, however, contractors get lost in the day-to-day details of building the job and not the details of running the business. They forget the critical contractor axiom that "you are a business person first and a contractor second."

Contractors who are cash-starved are usually this way because they do not place cash flow at a high level and somehow believe just because they build the work, they will be paid in a timely manner. This is usually not the case and the amount of time it takes a company to collect their accounts receivables will always have a significant impact on available cash.

Below is an example of how the slow collection of accounts receivables can impact cash flow:

Assume a contractor's average collection days are running around 88 (meaning customers pay after an average of 88 days after invoicing). If these average collection days could be reduced from 88 to 28, approximately how much cash would this bring into the business?

Monthly revenue	\$892,750
Divided by the days in the month	30
Equals daily potential collections	\$29,758
Multiplied by 60 (88 minus 28)	\$1,758,500

As this example demonstrates, placing an emphasis on timely collection can have a major influence in the amount of cash in an organization.



When a business strives to consistently reduce its average accounts receivable collection days, free cash almost automatically becomes available and there is little need to draw on a bank line of credit. It could be argued that having a high average accounts receivable collection day's amounts to your company financing the project being built

What are some actions that can be taken to improve cash flow and reduce the average accounts receivable collection days? Here are 10 simple ways:

- Establish a solid system and procedure for all contract billings.
- Consistently follow up a few days after invoice submission with the general contractor/owner to ensure there are no issues with regard to contract billings which would in any way impede timely payment.
- Include language in all proposals which provides for the payment of all suitably stored materials on the jobsite.
- Negotiate terms in contracts/subcontracts to provide for the reduction of retention when suitable milestones are achieved.
- Always front-load bid items and schedule of values.
- Incorporate a 6 percent to 10 percent mobilization item in every proposal submitted.
- Insist on signed change orders before all extra work begins.
- Routinely seek the opportunity to take vendor discounts.
- Constantly have your accountant/bookkeeper prepare an accounts receivable log and review it with you weekly, then, as the owner, make the required calls to ensure billings are paid.
- Take your banker to lunch every three months and keep him/her updated on the financial status of the company.

Consistently following these steps will improve the velocity of cash in your business and result in the score of your business game staying at an all-time high.

Garrett Sullivan is president of Sullivan & Associates Inc., a management consultancy which focuses on the construction industry and is tailored toward leaders who want a reliable, trustworthy partner to help increase profits, streamline operations and influence employees to treat the company like their own. Reach him at GSullivan@ SullivanHi.com or 478-2564.

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To learn more about Hawaii's roads, visit www.hawaiiasphalt.org